ATIS Group LLC

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Aircraft Owners and Pilots Association Palm Springs, California October 24-26, 2002

I. Job Creation and Worker Assistance Act of 2002

- A. Advantages Special 30% bonus first-year depreciation for **new** property acquired after 9/10/2001 and before 9/11/2004 I.R.C. §168(k).
 - 1. Original use must commence with t/p after 9/10/2001
 - FAR Part 91 a/c must be placed in service before 1/1/2005 FAR Part 135 & Part 121 a/c must be placed in service before 1/1/2006. Must be acquired by 9/11/2004
 - 3. Must be depreciated under MACRS or "elected" ADS
 - 4. Business use must be over 50%
 - 5. Recapture if/when business use drops to 50% or less
 - Special Expensing Election IRC§ 179 Is Deducted Before 30% Bonus
 - 7. Qualifying property does not trigger AMT
- B. Disadvantage: Bonus depreciation is subject to I.R.C. §162 "Ordinary, Necessary and Reasonableness" tests
- C. Disadvantage: Bonus depreciation is subject to I.R.C. § 263 and 263A Uniform Capitalization rules
- D. Alert special 30% Bonus Not Yet Adopted by Most States

II. Aircraft Business Plan

- A. Mission Statement
- B. Current business and plans for expansion
- C. Profit projections

- D. Interest rate assumptions
- E. Chance for aircraft appreciation
- F. Aircraft mission profile
- G. Evaluation of various aircraft
- H. Aircraft business entity selection
- I. Parker v. Commissioner, T.C. Memo 2002-76
- J. Recent I.R.S. appeals inquiry
- K. Plan for maximum qualified business use

III. Business vs. Personal Use

- A. Business Usage CRITICAL
 - 1. Bona fide business/development trips
 - 2. Post maintenance flights
 - 3. Training <u>Knudtson v. Commissioner</u>, T.C. Memo 1980-455
 - 4. Currency proficiency VFR/IFR day/night
 - 5. Insurance requirements
 - 6. Personal trips evaluate mixed business use
 - 7. Consider use of return extended due date
 - 8. Aviation business diary record income
- B. "Limited Personal Use"
 - 1. Use S.I.F.L. rates to impute value of personal use on W-2
 - 2. Limit personal use to 35% or less per recent I.R.S audit and court cases T/P victories
 - 3. <u>Sutherland Lumber-Southwest vs. Commissioner</u>, 114TC197
 - 4. National Bancorp of Alaska Vs. Commissioner TC Memo 2001-202
 - Midland Financial Co. and Subsidiaries vs. Commissioner TC Memo 2001-203
 - 6. Above cases had business use of 64%-80% conceded/stipulated by IRS
 - 7. Value of personal flights and other W-2 compensation was reasonable
 - 8. IRS wanted to limit depreciation and expenses to amount of imputed W-2 income
 - 9. U.S. Tax Court and Eighth Circuit Court of Appeals ruled against IRS
 - 10. IRS Issued Acquiescence/Action on Decision 2/11/2002 for Sutherland
 - 11. **Caution** s/b excercised where facts are different from Sutherland and follow-on cases

IV. Rehabs vs. Repairs and Maintenance Rev. Rul. 2001-4

- A. Rehabilitative Repairs Extend Life of Aircraft/Add Value
 - 1. Extensive skin replacement
 - 2. Installation of smoke and fire detection
 - 3. Air phone, ground proximity warning system
 - 4. All parts, systems, inspected on an 8 year cycle heavy maintenance visit
 - 5. Cost over \$2 million, 45 day completion period, 15 million original cost excl. engines
 - 6. Adapt airframe to different use
- B. Deductible Repairs Maintain Ordinary, Efficient Operation
 - 1. Inspecting, testing, servicing, cleaning
 - 2. Repainting, re-upholstery, carpet repairs
 - 3. Cost of repairs is not controlling
 - 4. Evaluate on a case-by-case basis
 - a. Hard line on major overhaul is weakened
 - b. Mandated repairs may not "necessarily" extend life of aircraft
 - c. Look at "degree" of repair not "kind" of repair
 - d. Use the "put" or "keep" standard
- C. Summary of Revenue Ruling 2001-4
 - 1. Work that only maintains relative aircraft value is deductible
 - 2. Aircraft was used for same purposes as before the heavy maintenance
 - 3. Establish pattern of business use prior to heavy expenditures, where possible
 - 4. Replacements of numerous expensive parts may be deductible
 - 5. Work required by FAA does not mean that aircraft value is materially increased
 - 6. Plan of rehabilitation doctrine is applied on a case-by-case basis
 - 7. Additional service life of 12-14 years resulted in capitalization
 - 8. Replacements of major portions of skin panels are not deductible
 - 9. Only the most significant and complete rehabilitation programs seem to require capitalization
 - 10. Smith V. Commissioner, KTC 2002-565(9thCir. 2002) should have little effect on Rev. Rul. 2001-4

V. Sales and Use Taxes

- A. Vary widely from state to state
- B. Few states have exemptions for FAR Part 91 use
- C. Out of state registrations may be subject to penalties if discovered. Business activity may help.
- D. Take delivery in a state that has a fly-away exemption
- E. Increased cooperation between county assessors, state departments of revenue and IRS
- F. Sales tax auditors "crossing over" to income tax issues for case referral and income tax documentation
- G. California (New) Interstate Commerce Exemption Regulation 1620(b) language retroactive
 - 1. Take delivery out of state
 - 2. Next flight segment must be a business flight
 - 3. Six month test period begins upon entry to CA
 - 4. If 50% or more of flight time is interstate commerce (business trips) then aircraft is exempt

MACRS vs. 30% Special Allowance (Bonus)				
	FAR Part 91	FAR Part 91	FAR Part 135	FAR Part 135
Year	No 30%	With 30%	No 30%	With 30%
1	20.00%	44.000%	14.29%	40.003%
2	32.00%	22.400%	24.49%	17.143%
3	19.20%	13.440%	17.49%	12.243%
4	11.52%	8.064%	12.49%	8.743%
5	11.52%	8.064%	8.93%	6.251%
6	5.76%	4.032%	8.92%	6.244%
7			8.93%	6.251%
8			4.46%	3.122%
Totals	100.00%	100.00%	100.00%	100.00%

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